# FairwayPro

### The Future of Golf Practice & E-Commerce

Investment Opportunity









ONLINE STORE \*

MY ACCOUNT

#### Golf Training Redefined: Embracing the Past with Futuristic Tools.

The Ultimate Divot Simulator—FairwayPro's innovative design replicates the natural interaction of turf, enhancing club and simulator performance for consistent training, precise ball shaping, and authentic green-stopping backspir



Here's a brief history of hitting mats and the new and expanded

who mastered their skills on lush greens - a luxury now scarce in bustling

s golf equipment progressed and evolved, hitting mats remained static until forward-sliding turf divot simulator was introduced

ritical moment of ball contact, mimicking the natural give of real grass. This lynamic feature allows golfers to experience a more authentic practice sessi and enhances their overall performance on the course

Practice the way you play, the FairwayPro way.

Reserve Your FairwayPro Today



Place your order now through our online store-no credit card required. We'll

notify you when your order is ready to ship and collect payment at that time

FairwayPro is expanding beyond personal use, building on its success to

As golf embraces the digital era-simulators have revolutionized practice with Al-driven analytics, VR immersion, and real-time feedback

FairwayPro advances this evolution with a mechanical innovation: a reactive turf surface that mirrors the reaction of real grass. Unlike traditional static mats, FairwayPro's dynamic sliding tray responds naturally to impact, producing more accurate ball flight and spin data for simulators-just like

Expanding into commercial markets-including golf courses, driving ranges simulators, teaching facilities, and entertainment venues-FairwayPro connects the tactile authenticity of outdoor golf with the precision of digita

Integrating FairwayPro into your routine puts you at the cutting edge of golf nnovation. It combines the data-driven intelligence of simulators with the

### Rated 4.5 stars on Amazon and sold by leading retailers like Dick's Sporting

Goods, Roger Dunn Golf, and golf outlets worldwide, FairwayPro guickly After successfully resolving a lengthy legal battle with our former

became a must-have training tool-until we sold out

#### **FUTURE** →

4.5-star Amazon-rated golf product is now expanding into golf courses, driving ranges, simulators, and more. The FairwayPro platform is transitioning into a full golf e-commerce center for today's modern golfer.

← PRESENT



Elevate Your Game: Precision Training Meets the Right Gear.







#### **GOLF EQUIPMENT, GEAR, AND APPAREL**











. . . . . . . . . . **GAME-CHANGING DIGITAL GEAR** 



SIMULATORS →





LAUNCH MONITORS →









RANGEFINDERS →



VOICE CADDIE →

GPS WATCHES →





#### **Preparation is Everything**

At FairwayPro, every product we offer is carefully vetted by our PGA Pro staff to ensure it meets the highest standards of performance, reliability, and game improvement potential. In a world where golf training is rapidly evolving, we're at the forefront-bringing you the most trusted digital tools, smart devices, and cutting-edge gear available.

Whether you're fine-tuning your swing, dialing in distances, or analyzing performance data, FairwayPro connects you with the technology and equipment that serious golfers rely on. Because excellence starts with preparation—and preparation starts here.





# **The Opening Highlights**

FairwayPro delivers authentic turf impact and real game improvement. And now a complete golf e-commerce ecosystem.



#### **CLICK VIDEO PAGE**









rated 4.5 stars

# **Problem & Opportunity**

- Golf is a \$15.4B equipment market, forecast to top \$20B by 2030.
- Post-pandemic growth: 66M global golfers.
- Boom in at-home golf tech & experiential venues (Topgolf, simulators).
- Traditional mats don't replicate true turf practice is less effective.
- Golfers aged 35+ hold 70% of spending power.

## **Our Solution**

- FairwayPro Divot Simulator: First portable hitting mat that slides at impact — real turf feel, better mechanics, less joint stress. Consumer and New Commercial Versions
- E-commerce Platform: Curated premium golf gear, direct simulator sales, drop-ship model, and affiliate marketing.

Peloton-style recurring economics.







## **Product Validation**

- 4.5-star average rating on Amazon.
- Sold via Dick's Sporting Goods, Roger Dunn, TGW.com.
- Endorsed by PGA professionals, Troon Golf, NBC Sports.
- Engineered for 1 million+ strike cycles.





"Your FairwayPro, Ultimate Divot Simulator, was fantastic. I was able to do impact drills for the first time ever! ...

I believe once you hit off Jim McFarlin's FairwayPro Divot Simulator, you will not want to hit off any other mat."

— Ted Sheftic, GOLF Digest® TOP 100 Teaching Pro

# **Traction & Partnerships**

- Two-way drop-ship deals with the largest global simulator reseller.
- One-way drop-ship deal with the second-largest simulator reseller.
- Live e-commerce demo portal: online.fairwaypro.com.
- Partnership with Troon Golf, the world's largest golf course management company.
- PGA approval to place FairwayPro Simulators in 50% of the testing stations at the PGA Merchandise Show equipment testing center.
- National broadcast demo during NBC Sports' coverage of the Accenture Match Play Tournament, endorsed by Jimmy Roberts.
- Expansion strategy supported by agency relationships reaching global golf brands, country clubs, and sports management firms.

## **Business Model**

- Direct sales of Divot Simulator & partner simulators.
- E-commerce for curated golf equipment.
- Drop-ship & affiliate commission model (two-way).
- Expansion into training subscriptions (planned).

**Scalable:** No warehouse needed — minimal overhead.

# **Market Strategy**

- Direct-to-golfer sales via online store and affiliate network
- Existing relationships with leading golf companies and major golf course management groups to access affluent golf consumers
- Strategic marketing to PGA pros, instructors, and simulator training facilities
- Expansion into commercial simulator markets (academies, entertainment venues, training centers)
- Leveraging broadcast demos, live tournament coverage, and pro endorsements for credibility
- Scalable digital-first e-commerce platform enabling global distribution and future product expansion

### Financials & Use of Funds

Raising: \$600,000 Seed Round Equity

Offered: 30% Use of Funds:

 Tooling & manufacturing from existing engineered and prototyped CAD files.

### **Secured Investment Program**

The investor will have a security lien to protect the investment and can increase their stake as the network and revenue grow. (Details: <a href="https://example.com/FWPsummary.pdf">FWPsummary.pdf</a>)

#### **Revenue Projection**

FairwayPro projects over \$10 million in annual Divot Simulator product revenue, driven by demand from consumers, commercial customers, and simulator users. This revenue forms the base income that underpins overall success, ensuring a strong foundation for growth and investor returns.

## The Team

- Jim McFarlin Founder/CEO, veteran brand builder: SKECHERS, Johnny Rockets (built into global brands and IPO'd).
- Margaret McFarlin Business Manager, MBA Finance
- Brian Skena, PGA Official Ambassador & Golf Advisor
  - Category Manager at The Golf Channel (GolfNow)
  - Key industry connector and brand champion for FairwayPro
- Supported by experts in golf retail, digital marketing, and affiliate operations.

## **Roadmap & Milestones**

- 2025: Complete tooling, launch production, scale e-commerce & affiliates.
- 2026: Ramp revenue with drop-ship partners, expand commercial divot simulator line sales.
- 2026: Complete e-commerce website development program, expand divot simulator sales.
- 2027: Integrate e-commerce website, expand divot simulator sales internationally.
- 2027: Develop and market FWP simulator bundles and training subscriptions.

# The Ask & Next Steps

### Join us:

- Be part of a trusted golf brand with broadcast validation & proven tech.
- Tap into a booming market with a scalable, asset-light model.
- Clear path to growth & higher rounds.

### **Call to Action:**

Let's schedule 15 minutes to discuss how you can participate.

### Contacts

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Current Website: <a href="https://fairwaypro.com/">https://fairwaypro.com/</a>

E-Commerce Live Demo: online.fairwaypro.com

Investment Summary Download: FWPsummary.pdf

Brand Marketing Website: jamesmcfarlin.com/